

LIVE VIRTUAL ZOOM MODULE ITINERARY

(Subject to change: Please check for updates)

IMPORTANT INFORMATION: Our classes are module formatted so each class is an isolated topic. Each module is independent of the other and can be taken in any order (day or night Zoom session), as needed for flexibility.

New students enter at one of three entry points. No matter your entry point, you will attend all 15 modules for a total of 60 hours of education. While course modules can be completed in a matter of weeks, **students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).**

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business / Rights in Real Estate</i>	August 20 or Sept. 24 or Oct. 29	July 30 or Sept. 3 or Oct. 8
	National 2	Chapters 3 and 5 <i>Interests and Estates / Encumbrances and Liens</i>	August 21 or Sept. 25 or Oct. 30	July 31 or Sept. 4 or Oct. 9
	National 3	Chapters 4 & 6 <i>Ownership / Transferring and Recording Title to Real Estate</i>	August 26 or Sept. 30 or Nov. 3	August 5 or Sept. 9 or Oct. 14
	National 4	Chapters 7 & 8 <i>Leasing Essentials / Land Use Planning and Control</i>	August 27 or Oct. 1 or Nov. 5	August 6 or Sept. 10 or Oct. 15
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions / Fundamentals of Contract Law / Overview of Conveyance Contracts</i>	August 28 or Oct. 2 or Nov. 6	August 7 or Sept. 11 or Oct. 16
	National 6	Chapters 11 & 12 <i>National Agency / Listing Agreements: An Overview</i>	Sept. 2 or Oct. 7 Nov. 12	August 12 or Sept. 16 or Oct. 21
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices / Real Estate Market Economics</i>	July 30 or Sept. 3 or Oct. 8	August 13 or Sept. 17 or Oct. 22
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value / Real Estate Investment</i>	July 31 or Sept. 4 or Oct. 9	August 14 or Sept. 18 or Oct. 23
	National 9	Chapters 17 and 19 <i>Real Estate Finance / Real Estate Taxation</i>	August 5 or Sept. 9 or Oct. 14	August 19 or Sept. 23 or Oct. 28
	National 10	Chapters 20 & 21 <i>Professional Practices / Closings</i>	August 6 or Sept. 10 or Oct. 15	August 20 or Sept. 24 or Oct. 29
	National 11	Chapters 22 and 23 <i>Risk Management / Property Management</i>	August 7 or Sept. 11 or Oct. 16	August 21 or Sept. 25 or Oct. 30
New Student Entry Point	Va. Law 1	Chapter 25 <i>Virginia Licensing Regulation</i>	August 12 or Sept. 16 or Oct. 21	August 26 or Sept. 30
	Va. Law 2	Chapters 26 & 28 <i>Va. Brokerage Regulation & Disclosures \ Va. Sales Contracts</i>	August 13 or Sept. 17 or Oct. 22	August 27 or Oct. 1
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	August 14 or Sept. 18 or Oct. 23	August 28 or Oct. 2
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	August 19 or Sept. 23 or Oct. 28	Sept. 2 or Oct. 7