

MODULE ITINERARY

IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).

Due to limited classroom size, missed in-person modules can be made up by attending the class as it comes back around in our **Zoom classroom**. Please see Zoom Classroom Module Itinerary here [Student Resources](#) |. Email us at support@learntosellhouses.com to request Zoom access link, if needed. **Dates highlighted in green will be held via livestream only.**

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business / Rights in Real Estate</i>	August 20 or Sept. 24 or Oct. 29	July 30 or Sept. 3 or Oct. 8
	National 2	Chapters 3 and 5 <i>Interests and Estates / Encumbrances and Liens</i>	August 21 or Sept. 25 or Oct. 30	July 31 or Sept. 4 or Oct. 9
	National 3	Chapters 4 & 6 <i>Ownership / Transferring and Recording Title to Real Estate</i>	August 26 or Sept. 30 or Nov. 3	August 5 or Sept. 9 or Oct. 14
	National 4	Chapters 7 & 8 <i>Leasing Essentials / Land Use Planning and Control</i>	August 27 or Oct. 1 or Nov. 5	August 6 or Sept. 10 or Oct. 15
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions / Fundamentals of Contract Law / Overview of Conveyance Contracts</i>	August 28 or Oct. 2 or Nov. 6	August 7 or Sept. 11 or Oct. 16
	National 6	Chapters 11 & 12 <i>National Agency / Listing Agreements: An Overview</i>	Sept. 2 or Oct. 7 Nov. 12	August 12 or Sept. 16 or Oct. 21
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>	July 30 or Sept. 3 or Oct. 8	August 13 or Sept. 17 or Oct. 22
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>	July 31 or Sept. 4 or Oct. 9	August 14 or Sept. 18 or Oct. 23
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>	August 5 or Sept. 9 or Oct. 14	August 19 or Sept. 23 or Oct. 28
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>	August 6 or Sept. 10 or Oct. 15	August 20 or Sept. 24 or Oct. 29
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>	August 7 or Sept. 11 or Oct. 16	August 21 or Sept. 25 or Oct. 30
New Student Entry Point	Va. Law 1	Chapter 25 <i>Virginia Licensing Regulation</i>	August 12 or Sept. 16 or Oct. 21	August 26 or Sept. 30
	Va. Law 2	Chapters 26 & 28 <i>Va. Brokerage Regulation & Disclosures Va. Sales Contracts</i>	August 13 or Sept. 17 or Oct. 22	August 27 or Oct. 1
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	August 14 or Sept. 18 or Oct. 23	August 28 or Oct. 2
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	August 19 or Sept. 23 or Oct. 28	Sept. 2 or Oct. 7