

LIVE VIRTUAL ZOOM MODULE ITINERARY

(Subject to change: Please check for updates)

IMPORTANT INFORMATION: Our classes are module formatted so each class is an isolated topic. Each module is independent of the other and can be taken in any order (day or night Zoom session), as needed for flexibility.

New students enter at one of three entry points. No matter your entry point, you will attend all 15 modules for a total of 60 hours of education. While course modules can be completed in a matter of weeks, **students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).**

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business / Rights in Real Estate</i>	June 4 or July 9	June 24 or July 30
	National 2	Chapters 3 and 5 <i>Interests and Estates / Encumbrances and Liens</i>	June 5 or July 10	June 25 or July 31
	National 3	Chapters 4 & 6 <i>Ownership / Transferring and Recording Title to Real Estate</i>	June 10 or July 15	June 26 or August 5
	National 4	Chapters 7 & 8 <i>Leasing Essentials / Land Use Planning and Control</i>	June 11 or July 16	July 1 or August 6
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions / Fundamentals of Contract Law / Overview of Conveyance Contracts</i>	June 12 or July 17	July 2 or August 7
	National 6	Chapters 11 & 12 <i>National Agency / Listing Agreements: An Overview</i>	June 17 or July 22	July 3 or August 12
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices / Real Estate Market Economics</i>	June 18 or July 23	June 3
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value / Real Estate Investment</i>	June 19 or July 24	June 4
	National 9	Chapters 17 and 19 <i>Real Estate Finance / Real Estate Taxation</i>	June 24 or July 30	June 5
	National 10	Chapters 20 & 21 <i>Professional Practices / Closings</i>	June 25 or July 31	June 10
	National 11	Chapters 22 and 23 <i>Risk Management / Property Management</i>	June 26 or August 5	June 11
New Student Entry Point	Va. Law 1	Chapter 25 <i>Virginia Licensing Regulation</i>	July 1 or August 6	June 12
	Va. Law 2	Chapters 26 & 28 <i>Va. Brokerage Regulation & Disclosures \ Va. Sales Contracts</i>	July 2 or August 7	June 17
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	July 3 or August 12	June 18
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	July 8 or August 13	June 19