

MODULE ITINERARY

IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).

Due to limited classroom size, missed in-person modules can be made up by attending the class as it comes back around in our **Zoom classroom**. Please see Zoom Classroom Module Itinerary here [Student Resources](#) | . Email us at support@learntosellhouses.com to request Zoom access link, if needed. **Dates highlighted in green will be held via livestream only.**

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business / Rights in Real Estate</i>	July 9 or August 20	June 24 or July 30
	National 2	Chapters 3 and 5 <i>Interests and Estates / Encumbrances and Liens</i>	July 10 or August 21	June 25 or July 31
	National 3	Chapters 4 & 6 <i>Ownership / Transferring and Recording Title to Real Estate</i>	July 15 or August 26	June 26 or August 5
	National 4	Chapters 7 & 8 <i>Leasing Essentials / Land Use Planning and Control</i>	July 16 or August 27	July 1 or August 6
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions / Fundamentals of Contract Law / Overview of Conveyance Contracts</i>	July 17 or August 28	July 2 or August 7
	National 6	Chapters 11 & 12 <i>National Agency / Listing Agreements: An Overview</i>	July 22 LS or Sep. 2	July 3 or August 12
		CONTINUE TO NEXT PAGE	No day class July 23, July 24, July 29	

			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>	June 18 or July 30	July 8 or August 13
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>	June 19 or July 31	July 9 or August 14
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>	June 24 or August 5	July 10 or August 19
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>	June 25 or August 6	July 15 or August 20
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>	June 26 or August 7	July 16 or August 21
New Student Entry Point	Va. Law 1	Chapter 25 <i>Virginia Licensing Regulation</i>	July 1 or August 12	June 12 or July 17 or August 26
	Va. Law 2	Chapters 26 & 28 <i>Va. Brokerage Regulation & Disclosures Va. Sales Contracts</i>	July 2 or August 13	June 17 or July 22 LS or August 27
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	July 3 or August 14	June 18 or July 23 LS or August 28
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	July 8 or August 19	June 19 or July 24 LS or September 2
				No night class July 29