

LIVE VIRTUAL ZOOM MODULE ITINERARY

(Subject to change: Please check for updates)

IMPORTANT INFORMATION: Our classes are module formatted so each class is an isolated topic. Each module is independent of the other and can be taken in any order (day or night Zoom session), as needed for flexibility.

New students enter at one of three entry points. No matter your entry point, you will attend all 15 modules for a total of 60 hours of education. While course modules can be completed in a matter of weeks, **students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).**

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business / Rights in Real Estate</i>	April 29 or June 4	May 20 or June 24
	National 2	Chapters 3 and 5 <i>Interests and Estates / Encumbrances and Liens</i>	April 30 or June 5	May 21 or June 25
	National 3	Chapters 4 & 6 <i>Ownership / Transferring and Recording Title to Real Estate</i>	May 6 or June 10	May 22 or June 26
	National 4	Chapters 7 & 8 <i>Leasing Essentials / Land Use Planning and Control</i>	May 7 or June 11	May 27 or July 1
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions / Fundamentals of Contract Law / Overview of Conveyance Contracts</i>	May 8 or June 12	May 28 or July 2
	National 6	Chapters 11 & 12 <i>National Agency / Listing Agreements: An Overview</i>	May 13 or June 17	May 29 or July 3
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.

New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>	May 14 or June 18	April 29 or June 3
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>	May 15 or June 19	April 30 or June 4
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>	May 20 or June 24	May 1 or June 5
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>	May 21 or June 25	May 6 or June 10
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>	May 22 or June 26	May 7 or June 11
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>	May 27 or July 1	May 8 or June 12
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation & Disclosures \ Va. Sales Contracts</i>	May 28 or July 2	May 13 or June 17
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	May 29 or July 3	May 14 or June 18
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	June 3 or July 8	May 15 or June 19