

MODULE ITINERARY

IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).

Due to limited classroom size, missed in-person modules can be made up by attending the class as it comes back around in our **Zoom classroom**. Please see Zoom Classroom Module Itinerary here [Student Resources](#) |. Email us at support@learntosellhouses.com to request Zoom access link, if needed.

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business / Rights in Real Estate</i>	April 29 or June 4	May 20 or June 24
	National 2	Chapters 3 and 5 <i>Interests and Estates / Encumbrances and Liens</i>	April 30 or June 5	May 21 or June 25
	National 3	Chapters 4 & 6 <i>Ownership Transferring and Recording Title to Real Estate</i>	May 6 or June 10	May 22 or June 26
	National 4	Chapters 7 & 8 <i>Leasing Essentials Land Use Planning and Control</i>	May 7 or June 11	May 27 or July 1
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions Fundamentals of Contract Law Overview of Conveyance Contracts</i>	May 8 or June 12	May 28 or July 2
	National 6	Chapters 11 & 12 <i>National Agency Listing Agreements: An Overview</i>	May 13 or June 17	May 29 or July 3
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices / Real Estate Market Economics</i>	May 14 or June 18	April 29 or June 3
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value / Real Estate Investment</i>	May 15 or June 19	April 30 or June 4
	National 9	Chapters 17 and 19 <i>Real Estate Finance / Real Estate Taxation</i>	May 20 or June 24	May 1 (LIVESTREAM) or June 5
	National 10	Chapters 20 & 21 <i>Professional Practices / Closings</i>	May 21 or June 25	May 6 or June 10
	National 11	Chapters 22 and 23 <i>Risk Management / Property Management</i>	May 22 or June 26	May 7 or June 11
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>	May 27 or July 1	May 8 or June 12
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation & Disclosures \ Va. Sales Contracts</i>	May 28 or July 2	May 13 or June 17
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	May 29 or July 3	May 14 or June 18
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	June 3 or July 8	May 15 or June 19