

LIVE VIRTUAL ZOOM MODULE ITINERARY

(Subject to change: Please check for updates)

IMPORTANT INFORMATION: Our classes are module formatted so each class is an isolated topic. Each module is independent of the other and can be taken in any order (day or night Zoom session), as needed for flexibility.

New students enter at one of three entry points. No matter your entry point, you will attend all 15 modules for a total of 60 hours of education. While course modules can be completed in a matter of weeks, **students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).**

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business Rights in Real Estate</i>	March 13 or April 29	March 5 or April 9
	National 2	Chapters 3 and 5 <i>Interests and Estates Encumbrances and Liens</i>	March 18 or April 30	March 6 or April 10
	National 3	Chapters 4 & 6 <i>Ownership Transferring and Recording Title to Real Estate</i>	March 19 or May 6	March 11 or April 15
	National 4	Chapters 7 & 8 <i>Leasing Essentials Land Use Planning and Control</i>	March 20 or May 7	March 12 or April 16
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions Fundamentals of Contract Law Overview of Conveyance Contracts</i>	March 25 or May 8	March 13 or April 17
	National 6	Chapters 11 & 12 <i>National Agency Listing Agreements: An Overview</i>	March 26 or May 13	March 18 or April 22
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>	March 27 or May 14	March 19 or April 29
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>	April 1 or May 15	March 20 or April 30
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>	April 2 or May 20	March 25 or May 1
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>	April 3 or May 21	Feb. 19 or March 26 or May 6
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>	April 8 or May 22	Feb. 20 or March 27 or May 7
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>	April 9 or May 27	April 1 or May 8
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation & Disclosures \ Va. Sales Contracts</i>	April 10 or May 28	April 2 or May 13
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	April 15 or May 29	April 3 or May 14
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	April 17 or June 3	April 8 or May 15