

MODULE ITINERARY

IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).

Due to limited classroom size, missed in-person modules can be made up by attending the class as it comes back around in our **Zoom classroom**. Please see Zoom Classroom Module Itinerary here [Student Resources](#) |. Email us at support@learntosellhouses.com to request Zoom access link, if needed.

Tuesdays, Wednesdays and Thursdays

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business Rights in Real Estate</i>	March 13 or April 29	March 5 or April 9
	National 2	Chapters 3 and 5 <i>Interests and Estates Encumbrances and Liens</i>	March 18 or April 30	March 6 or April 10
	National 3	Chapters 4 & 6 <i>Ownership Transferring and Recording Title to Real Estate</i>	March 19 or May 6	March 11 or April 15 (LIVESTREAM)
	National 4	Chapters 7 & 8 <i>Leasing Essentials Land Use Planning and Control</i>	March 20 or May 7	March 12 or April 16 (LIVESTREAM)
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions Fundamentals of Contract Law Overview of Conveyance Contracts</i>	May 7 or May 8	March 13 or April 17 (LIVESTREAM)
	National 6	Chapters 11 & 12 <i>National Agency Listing Agreements: An Overview</i>	March 26 or May 13	March 18 or April 22 (LIVESTREAM)
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>	March 27 or May 14	March 19 or April 29
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>	April 1 or May 15	March 20 or April 30
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>	April 2 or May 20	March 25 or May 1 (LIVESTREAM)
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>	April 3 or May 21	Feb. 19 or March 26 or May 6
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>	April 8 or May 22	Feb. 20 or March 27 or May 7
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>	March 5 or April 9	April 1 or May 8
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation & Disclosures Va. Sales Contracts</i>	March 6 or April 10	April 2 or May 13
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	March 11 or April 15 (LIVESTREAM)	April 3 or May 14
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	March 12 or April 17 (LIVESTREAM)	April 8 or May 15