

MODULE ITINERARY

IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).

Due to limited classroom size, missed in-person modules can be made up by attending the class as it comes back around in our **Zoom classroom**. Please see Zoom Classroom Module Itinerary here [Student Resources](#) |. Email us at support@learntosellhouses.com to request Zoom access link, if needed.

Tuesdays, Wednesdays and Thursdays 10:00 a.m. – 2:00 p.m. day session

Tuesdays, Wednesdays and Thursdays 6:00 p.m. – 10:00 p.m. night session

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business Rights in Real Estate</i>	Jan. 2 or Feb. 6	Jan. 29 or March 5
	National 2	Chapters 3 and 5 <i>Interests and Estates Encumbrances and Liens</i>	Jan. 7 or Feb. 11	Jan. 30 or March 6
	National 3	Chapters 4 & 6 <i>Ownership Transferring and Recording Title to Real Estate</i>	Jan. 8 or Feb. 12	Feb. 4 or March 11
	National 4	Chapters 7 & 8 <i>Leasing Essentials Land Use Planning and Control</i>	Jan. 9 or Feb. 13	Feb. 5 or March 12
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions Fundamentals of Contract Law Overview of Conveyance Contracts</i>	Jan. 14 or Feb. 18	Feb. 6 or March 13
	National 6	Chapters 11 & 12 <i>National Agency Listing Agreements: An Overview</i>	Jan. 15 or Feb. 19	Jan. 7 or Feb. 11 or March 18
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>	Jan. 16 or Feb. 20	Jan. 8 or Feb. 12
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>	Jan. 21 or Feb. 25	Jan. 9 or Feb. 13
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>	Jan. 22 or Feb. 26	Jan. 14 or Feb. 18
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>	Jan. 23 or Feb. 27	Jan. 15 or Feb. 19
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>	Jan. 28 or March 4	Jan. 16 or Feb. 20
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>	Jan. 29 or March 5	Jan. 21 or Feb. 25
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation & Disclosures Va. Sales Contracts</i>	Jan. 30 or March 6	Jan. 22 or Feb. 26
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	Feb. 4 or March 11	Jan. 23 or Feb. 27
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	Feb. 5 or March 12	Jan. 28 or March 4