

# MODULE ITINERARY

## IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

*(Subject to change: Please check for updates)*

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s). **Students may make up any missed in-person modules by attending the missed class in our Zoom classroom.** Please see Zoom Classroom Module Itinerary here [Student Resources](#) |. Email us at [support@learntosellhouses.com](mailto:support@learntosellhouses.com) to request Zoom access link.

**EFFECTIVE JANUARY 2, 2025: In-person class will run Tuesdays, Wednesdays and Thursdays 10:00 a.m. – 2:00 p.m. day session and 6:00 p.m. – 10:00 p.m. night session**

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
<b>New Student Entry Point</b>	<b>National 1</b>	Chapters 1 and 2 <i>The Real Estate Business   Rights in Real Estate</i>	Jan. 2	Dec. 4 or Jan. 29
	National 2	Chapters 3 and 5 <i>Interests and Estates   Encumbrances and Liens</i>	Jan. 7	Dec. 9 or Jan. 30
	National 3	Chapters 4 & 6 <i>Ownership   Transferring and Recording Title to Real Estate</i>	Jan. 8	Dec. 11 or Feb. 4
	National 4	Chapters 7 & 8 <i>Leasing Essentials   Land Use Planning and Control</i>	Jan. 9	Dec. 16 or Feb. 5 <b>Holiday Break 12/18-1/1</b>
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions   Fundamentals of Contract Law   Overview of Conveyance Contracts</i>	Jan. 14	Jan. 2 or Feb. 6
	National 6	Chapters 11 & 12 <i>National Agency   Listing Agreements: An Overview</i>	Jan. 15	Jan. 7 or Feb. 11
		<b>CONTINUE TO NEXT PAGE</b>		

			<b>Day Session 10:00 a.m. – 2:00 p.m.</b>	<b>Night Session 6:00 p.m. - 10:00 p.m.</b>
<b>New Student Entry Point</b>	National 7	Chapters 13 and 15 <i>General Brokerage Practices   Real Estate Market Economics</i>	Jan. 16	Oct. 28 or Jan. 8 or Feb. 12
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value   Real Estate Investment</i>	Jan. 21	Oct. 30 or Jan. 9 or Feb. 13
	National 9	Chapters 17 and 19 <i>Real Estate Finance   Real Estate Taxation</i>	Jan. 22	Nov. 4 (ZOOM) or Jan. 14 or Feb. 18
	National 10	Chapters 20 & 21 <i>Professional Practices   Closings</i>	Jan. 23	Nov. 6 or Jan. 15 or Feb. 19
	National 11	Chapters 22 and 23 <i>Risk Management   Property Management</i>	Jan. 28	Nov. 13 or Jan. 16 or Feb. 20
<b>New Student Entry Point</b>	<b>Va. Law 1</b>	25 <i>Virginia Licensing Regulation</i>	Jan. 29	Nov. 18 or Jan. 21
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation &amp; Disclosures   Va. Sales Contracts</i>	Jan. 30	Nov. 20 or Jan. 22
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	Feb. 4	Nov. 25 or Jan. 23
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	Feb. 5	Dec. 2 or Jan. 28