

# LIVE VIRTUAL ZOOM MODULE ITINERARY

*(Subject to change: Please check for updates)*

**IMPORTANT INFORMATION:** Our classes are module formatted so each class is an isolated topic. Each module is independent of the other and can be taken in any order (day or night Zoom session), as needed for flexibility.

New students enter at one of three entry points. No matter your entry point, you will attend all 15 modules for a total of 60 hours of education. While course modules can be completed in a matter of weeks, **students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s).**

**EFFECTIVE JANUARY 2, 2025: Day and Night Zoom Sessions will run Tuesdays, Wednesdays and Thursdays**

Session Start Dates/ Student Entry	Modules		Day Session	Night Session
		<b>SUBJECT TO CHANGE – CHECK BACK FOR CHANGES</b>	10:00 – 2:00	6:00 – 10:00
<b>New Student Entry Point</b>	<b>National 1</b>	Chapters 1 and 2 <i>The Real Estate Business   Rights in Real Estate</i>	Oct. 16 or Nov. 13	Oct. 10 or Dec. 10
	National 2	Chapters 3 and 5 <i>Interests and Estates   Encumbrances and Liens</i>	Oct. 17 or Nov. 14	Oct. 15 or Dec. 12
	National 3	Chapters 4 & 6 <i>Ownership   Transferring and Recording Title to Real Estate</i>	Oct. 21 or Nov. 18	Oct. 17 or Dec. 17
	National 4	Chapters 7 & 8 <i>Leasing Essentials   Land Use Planning and Control</i>	Oct. 22 or Nov. 19	Oct. 22 or Dec. 19 <b>Holiday Break Night Session: 12/24-1/1</b>
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions   Fundamentals of Contract Law   Overview of Conveyance Contracts</i>	Oct. 23 or Nov. 20	Oct. 24 or Jan. 2
	National 6	Chapters 11 & 12 <i>National Agency   Listing Agreements: An Overview</i>	Oct. 24 or Nov. 21	Oct. 29 or Jan. 7 <b>No Night Class Oct. 31</b>
		<b>CONTINUE TO NEXT PAGE</b>		

New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices   Real Estate Market Economics</i>	Oct. 28 or Nov. 25	Nov. 5 or Jan. 8
	National 8	Chapters 16 and 18 <i>Appraising and Estimating Market Value   Real Estate Investment</i>	Oct. 29 or Nov. 26 No class 11/27 or 11/28	Nov. 7 or Jan. 9
	National 9	Chapters 17 and 19 <i>Real Estate Finance   Real Estate Taxation</i>	Oct. 30 or Dec. 2	Nov. 12 or Jan. 14
	National 10	Chapters 20 & 21 <i>Professional Practices   Closings</i>	Oct. 3 or Oct. 31 or Dec. 3	Nov. 14 or Jan. 15
	National 11	Chapters 22 and 23 <i>Risk Management   Property Management</i>	Oct. 7 or Nov. 4 or Dec. Dec. 4	Nov. 19 or Jan. 16
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>	Oct. 8 or Nov. 5 or Dec. 9	Nov. 21 or Jan. 21
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation &amp; Disclosures   Va. Sales Contracts</i>	Oct. 9 or Nov. 6 or Dec. 10	Nov. 26 or Jan. 22
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>	Oct. 10 or Nov. 7 or Dec. 11 No Class 10/14 or 11/11	No Class 11/28 Oct. 3 or Dec. 3 or Jan. 23
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>	Oct. 15 or Nov. 12 or Dec. 12 Holiday Break Day Session: 12/16-1/1	Oct. 8 or Dec. 5 or Jan. 28