

MODULE ITINERARY

IN-PERSON CLASSROOM | 2953 VA. BEACH BLVD., VA. BEACH

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s). Students may make up any missed in-person modules by attending the missed class in our Zoom classroom. Please see Zoom Classroom Module Itinerary under “student resources” at <https://advancedschoolofrealestate.com>. Email us at support@learntosellhouses.com to request Zoom access link.

EFFECTIVE JANUARY 2, 2025: In-person class will run Tuesdays, Wednesdays and Thursdays 10:00 a.m. – 2:00 p.m. day session and 6:00 p.m. – 10:00 p.m. night session

Session Start Dates/ Student Entry	Modules		Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business Rights In Real Estate</i>	Jan. 2	Oct. 2 or Dec. 4
	National 2	Chapters 3 and 5 <i>Interest And Estates Encumbrances And Liens</i>	Jan. 7	Oct. 7 or Dec. 9
	National 3	Chapters 4 & 6 <i>Ownership Transferring And Recording Title to Real Estate</i>	Jan. 8	Oct. 9 or Dec. 11
	National 4	Chapters 7 & 8 <i>Leasing Essentials Land Use Planning And Control</i>	Jan. 9	Oct. 16 or Dec. 16 Holiday Break 12/18-1/1
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions Fundamentals Of Contract Law Overview Of Conveyance Contracts</i>	Jan. 14	Oct. 21 or Jan. 2
	National 6	Chapters 11 & 12 <i>National Agency Listing Agreements: An Overview</i>	Jan. 15	Oct. 23 or Jan. 7
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			Day Session 10:00 a.m. – 2:00 p.m.	Night Session 6:00 p.m. - 10:00 p.m.
New Student Entry Point	National 7	Chapters 13 and 15 <i>General Brokerage Practices Real Estate Market Economics</i>		Oct. 28 or Jan. 8
	National 8	Chapters 16 and 18 <i>Appraising And Estimating Market Value Real Estate Investment</i>		Oct. 30 or Jan. 9
	National 9	Chapters 17 and 19 <i>Real Estate Finance Real Estate Taxation</i>		Nov. 4 or Jan. 14
	National 10	Chapters 20 & 21 <i>Professional Practices Closings</i>		Nov. 6 HELD THRU ZOOM or Jan. 15
	National 11	Chapters 22 and 23 <i>Risk Management Property Management</i>		Nov. 13 or Jan. 16
New Student Entry Point	Va. Law 1	25 <i>Virginia Licensing Regulation</i>		Nov. 18 or Jan. 21
	Va. Law 2	Chapter 26 & 28 <i>Va. Brokerage Regulation & Disclosures Va. Sales Contracts</i>		Nov. 20 or Jan. 22
	Va. Law 3	Chapters 27 <i>Virginia Agency and Agency Disclosure</i>		Nov. 25 or Jan. 23
	Va. Law 4	Chapter 29 <i>Va. Fair Housing and Other Va. Laws</i>		Dec. 2 or Jan. 28