

MODULE ITINERARY In-Person Classroom

(Subject to change: Please check for updates)

While course modules can be completed in a matter of weeks, students do have a six-month enrollment period to attend all modules and successfully complete final course exam(s). **Students may make up any missed in-person modules by attending the missed class in our live Zoom classroom. Please see Zoom Classroom Module Itinerary under “student resources” from our website.** Email us at support@learntosellhouses.com to request Zoom access link.

Session Start Dates/ Student Entry	Modules		Night Session
		SUBJECT TO CHANGE – CHECK BACK FOR CHANGES	
New Student Entry Point	National 1	Chapters 1 and 2 <i>The Real Estate Business Rights Of Real Estate</i>	April 15 or June 12
	National 2	Chapters 3 and 5 <i>Interest And Estates Encumbrances And Liens</i>	April 17 or June 17
	National 3	Chapters 4 & 6 <i>Ownership Transferring And Recording Title to Real Estate</i>	April 22 or June 19
	National 4	Chapters 7 & 8 <i>Leasing Essentials Land Use Planning And Control</i>	April 24 or June 24
	National 5	Chapters 9, 10 and 14 <i>Legal Descriptions Fundamentals Of Contract Law Overview Of Conveyance Contracts</i>	April 29 or June 26
	National 6	Chapters 11 & 12 <i>National Agency Listing Agreements: An Overview</i>	May 1 or July 1 NO CLASS MAY 6
		CONTINUE TO NEXT PAGE	

New Student Entry Point	National 7	Chapters 13 and 15 General Brokerage Practices Real Estate Market Economics	May 8 or July 3
	National 8	Chapters 16 and 18 Appraising And Estimating Market Value Real Estate Investment	May 13 (ZOOM) or July 8
	National 9	Chapters 17 and 19 Real Estate Finance Real Estate Taxation	May 15 or July 10
	National 10	Chapters 20 & 21 Professional Practices Closings	May 20 or July 15
	National 11	Chapters 23 and 24/Review Risk Management Property Management	May 22 or July 17
New Student Entry Point	Va. Law 1	25 Virginia Licensing Regulation	May 29
	Va. Law 2	Chapter 26 & 28 Va. Brokerage Regulation & Disclosures Va. Sales Contracts	June 3
	Va. Law 3	Chapters 27 Virginia Agency and Agency Disclosure	June 5
	Va. Law 4	Chapter 29 Va. Fair Housing and Other Va. Laws	June 10